



PERSONAL LOANS FEATURES SUMMARY

Term Loan

- For personal investments, vacations, home renovations, tuition fees, etc.
- Type: Both open and closed term
- Eligibility:
 - Third party cannot apply for a loan on behalf of an account holder
 - Age 18 and above
 - Canadian resident
 - Notice of Assessment required
- Minimum / Maximum Amount: _____
 - Depends on the type of securities pledged, the Borrower's credit standing, and other qualifying factors
- Interest Rate⁴: _____% Fixed / Variable (*please input the rate and select the option that applies*)
 - Depends on repayment behavior, security, and other factors
 - Bank offers both Fixed and Variable rate^{5,6}
- Term(s): 5 years or the expected useful life of the asset being financed, whichever is shorter
- Repayment Term(s)²:
 - Prepayment is allowed in part or in whole without penalty to the Borrower
 - Prepayment Notice: 1-working-day prior notice is required. For partial prepayment, the prepayment should be made on a scheduled repayment date
 - Blended payment or Principal + Interest payment options
 - Regular repayment schedule enables customer to manage their personal financial priorities
- Other fees may apply: Discharge fee¹ of CAD200 is applicable on cancellation

Secured Personal Line of Credit

- Standby banking facility to cover any unexpected expenses
- Complete flexibility to use the funds when needed
- Applicable to Current Account provided by the Bank
- Security pledged could be a commercial property registered under personal name
- Eligibility:
 - Third party cannot apply for a loan on behalf of an account holder
 - Age 18 and above
 - Canadian resident
 - Notice of Assessment required
- Minimum / Maximum Amount: _____
 - Limit is based on customer's personal income, assets, type of securities pledged, the Borrower's credit standing, and other qualifying factors³
- Interest Rate⁴: _____% Fixed / Variable (*please input the rate and select the option that applies*)
 - As per Bank policy, usually at Prime rate or above
 - No interest on unused credit line
 - Bank offers both Fixed and Variable rate^{5,6}
 - Interest calculated on a daily basis
- Term(s): Revolving credit line
 - Subject to portfolio review by the Bank and is repayable on demand
- Repayment Term(s)² & Payment Frequency Option: Monthly deposit (i.e., payment) of no less than the accrued interest of the previous month
- No monthly administration and transaction fee if account is in good standing, otherwise other fees may apply:
 - Setup fee (up to CAD300)
 - Monthly administration fee from (up to CAD100)
 - Annual review fee (up to CAD200)
 - Discharge fee¹ of CAD200 is applicable on cancellation



RRSP Loan

- Easy and effective way to invest in a tax-sheltered environment for retirement
- Eligibility:
 - Proof of income and assets
 - Third party cannot apply for a loan on behalf of an account holder
 - Age 18 and above
 - Canadian resident
 - Notice of Assessment required
- Minimum / Maximum Amount:
 - Capped at 18% of the Borrower's earned income on the previous year's T4
 - Amount above that should be within the allowed RRSP room on the T4, and only approved if the Borrower instructs to deposit the loan proceeds in the RRSP account with the Bank
- Interest Rate⁴: _____ % Fixed / Variable (*please input the rate and select the option that applies*)
 - As per Bank policy
 - Bank offers both Fixed and Variable rate^{5,6}
- Term(s): One year
- Repayment Term(s)²:
 - Prepayment allowed without penalty charge¹⁰
 - Blended payment or Principal + Interest payment options
- Payment Frequency Options: _____
- Other Fees: Discharge fee¹ of CAD200 is applicable on cancellation

Home Mortgage Loan

- Conventional mortgage loan for properties occupied by homeowners or tenants
- Pre-approved mortgage provides the financial certainty to potential home buyers with interest rate commitment period of up to 90 days to protect against interest rate fluctuation
- Eligibility:
 - Third party cannot apply for a loan on behalf of an account holder
 - Age 18 and above
 - Canadian resident
 - Notice of Assessment required
- Minimum / Maximum Amount: Does not exceed 80% of the purchased price or the appraised value of the home, whichever is lower
- Interest Rate:
 - Fixed rate for closed term^{5,8}
 - Variable rate for open term^{6,7}
 - Refer to our Mortgage Rates (<https://icbk.ca/EN/mortgage/Rates.html>) for further details
- Term(s):
 - 6 months to a maximum of 5 years⁹
 - Open or closed^{7,8}
- Bank offers special rate and terms to Special Group & Staff Mortgage Loans from time to time
- Repayment Term(s):
 - Open mortgage⁷ – some or the entire principal amount owing can be repaid at any time without any prepayment fees
 - Closed mortgage⁸ – may increase the payment amount to pay off part of the outstanding balance according to pre-payment privileges
- Payment Frequency Options: Weekly, bi-weekly, and monthly
- Pre-payment privileges¹⁰:
 - Help to save on interest costs and shorten the amortization period
 - May pay off up to 15% of the original principal amount once annually
 - May increase regular payments by up to 15% over the current payment once each year without penalty
- Other Fees: Discharge fee¹ of CAD200 is applicable on cancellation

Notes:

- 1) Cancellation T&Cs: Discharge fee of CAD200 per charge in ON and CAD75 in BC. Personal residential Mortgages are pledged with property.
- 2) Grace period: Depending on the term, usually 3 months. However, will vary subject to the Bank's policy. No grace period applies for the Secured Personal Line of Credit and RRSP Loan.
- 3) The Bank will review customer's usage of the credit line every year.
- 4) Our Bank may adjust interest rate according to market situation, please call our branches for details.



- 5) *Fixed rate refers to the fact that the interest rate remains the same over the term of the mortgage. This is in contrast to other types of mortgages like “variable rate mortgage” in which the interest rate may change. If customers have a set budget and want to have a predictable payment from month to month, then a fixed-rate mortgage might work well for you.*
- 6) *A variable rate mortgage will fluctuate with the Prime rate throughout the mortgage term. While regular payment will remain constant, interest rate may change based on market conditions. This impacts the amount of principal customers pay off each month. When rates on variable interest rate mortgages decrease, more of regular payment is applied to principal. Additionally, if rates increase, more of payment will go toward the interest.*
- 7) *Open mortgage: Open Mortgage: The whole or any part of the principal amount of the mortgage loan is permitted to be repaid during the Term without prepayment charge, subject to 3 business days prior notice to the Bank. Open mortgages usually have higher interest rates than closed mortgages. But open mortgages are also flexible.*
- 8) *Closed mortgage: When not in default, and after having exercised the prepayment options described below, the mortgage loan may be prepaid at any time during the term upon payment of 3 months' bonus interest at the contracted interest rate, or the interest differential, whichever is higher.*
- 9) *Short-term mortgage usually refers to the mortgage with the six (6) months, one (1) year term, or two (2) year contract terms, whereas long-term mortgage means the contract term is usually three (3) to five (5) years.*
- 10) *Pre-payment charge: For a closed mortgage, if you pay down your mortgage at an amount greater than your allowable prepayment privileges before the term ends, you need to pay a prepayment charge.*

How prepayment charges are calculated:

For fixed interest rate:

The prepayment charge is the greater of either: three months' interest on the amount of the excess prepayment, or an Interest Rate Differential (IRD) amount, equivalent to the difference in the interest payable at your existing mortgage rate on the excess prepayment versus that payable on a replacement mortgage, calculated on the time remaining in your existing mortgage term. The interest rate for the replacement mortgage in this calculation is today's rate of a mortgage that is closest to the remainder of your term less any discount you received on your existing mortgage.

For variable interest rate:

The prepayment charge is three months' interest cost on the amount of the excess prepayment, calculated at the interest rate applicable to your mortgage when you make the prepayment.

For more information about mortgage prepayment, you can refer to the Website of FCAC: <http://www.fcac-acfc.gc.ca/eng/consumers/mortgages/index-eng.asp>



SUITABILITY CONSIDERATIONS			
PERSONAL LOANS			
Term Loan	Secured Personal Line of Credit	RRSP Loan	Home Mortgage Loan
<p>This loan is suited for you if:</p> <ul style="list-style-type: none"> ✓ Seeking to make personal investments ✓ Seeking to leverage funds for vacations, ✓ Seeking to fund home renovations ✓ Seeking to fund tuition fees ✓ Meet eligibility requirements ✓ Prefer no setup, monthly administration, nor annual review fees 	<p>This loan is suited for you if:</p> <ul style="list-style-type: none"> ✓ Seeking for flexibility to use funds when needed ✓ Meet eligibility requirements ✓ Prefer no monthly administration and transaction fee 	<p>This loan is suited for you if:</p> <ul style="list-style-type: none"> ✓ Prefer to invest in a tax-sheltered environment for retirement ✓ Prefer no setup, monthly administration, nor annual review fees ✓ Meet eligibility requirements 	<p>This loan is suited for you if:</p> <ul style="list-style-type: none"> ✓ Seeking for a loan for properties occupied by homeowners or tenants ✓ Homebuyer or tenant seeking for financial certainty ✓ Would like to be protected against interest rate fluctuations ✓ Prefer no setup, monthly administration, nor annual review fees ✓ Meet eligibility requirements
<p>This loan is not suited for you if:</p> <ul style="list-style-type: none"> X Do not meet eligibility requirements 	<p>This loan is not suited for you if:</p> <ul style="list-style-type: none"> X Do not meet eligibility requirements X Prefer lower interest rate X Cannot repay on demand X Prefer no setup, monthly administration, nor annual review fees 	<p>This loan is not suited for you if:</p> <ul style="list-style-type: none"> X Do not meet eligibility requirements X Need funds of more than 18% of earned income in the previous year 	<p>This loan is not suited for you if:</p> <ul style="list-style-type: none"> X Do not meet eligibility requirements X Not a homebuyer nor tenant X Not seeking for a loan for properties owned by homeowners nor tenants



中国工商银行 (加拿大)

INDUSTRIAL AND COMMERCIAL BANK OF CHINA (CANADA)

Personal Loans Product Summary